Handout #5 - Affinity Grouping

	Materials needed: sticky notes or cards, marking pens, large work surface (wall, table, or floor).
1.	Record each of your non-negotiable with a marking pen on a separate sticky note or card . Randomly spread notes on a large work surface so all notes are visible to everyone. The entire team gathers around the notes and participates in the next steps.
2.	It is very important that no one talk during this step . Look for ideas that seem to be related in some way. Place them side by side. Repeat until all notes are grouped. It's okay to have "loners" that don't seem to fit a group. It's all right to move a note someone else has already moved. If a note seems to belong in two groups, make a second note.
3.	You can talk now. Participants can discuss the shape of the chart, any surprising patterns, and especially reasons for moving controversial notes. A few more changes may be made. When ideas are grouped, select a heading for each group. Look for a note in each grouping that captures the meaning of the group. Place it at the top of the group. If there is no such note, write one. Often it is useful to write or highlight this note in a different color.
4.	Combine groups into "supergroups" if appropriate.
5.	Compile your list of DRAFT non-negotiables
6.	Discuss the DRAFT list as a BLT and come up with your final draft list to distribute to all staff.
7.	Distribute to staff, gather feedback, edit and finalize.